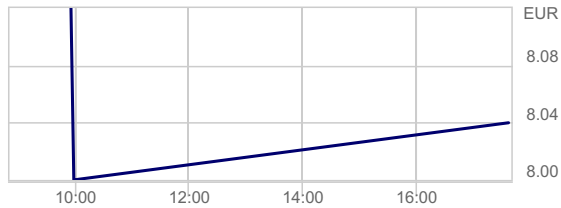


COMPANY PROFILE

Headquartered in Munich, NFON AG is the only pan-European cloud PBX provider – counting more than 15,000 companies across 13 European countries as customers. NFON, the cloud telephone system, offers over 150 functions as well as a seamless integration of premium solutions. With our intuitive communications solutions, we enable European companies to improve their work a little, every single day. NFON is the new freedom of business communication. [NFON.com](https://www.nfon.com)

SHARE CHART



SHAREHOLDER STRUCTURE

Milestone Venture Capital	32.10%
Active Ownership Fund SICAV-FIS SCS	27.60%
Teslin	6.50%
Morgan Stanley	5.80%
Universal-Investment	5.10%
ASC Technologies AG	3.40%
Briarwoods	2.80%
Others	16.70%

MANAGEMENT BOARD



Dr. Klaus von Rottkay
Chief Executive Officer



Jan-Peter Koopmann
Chief Technology Officer



Petra Boss
Chief Financial Officer



Jan Forster
Chief Marketing Officer

SUPERVISORY BOARD

- >Günter Müller
- >Rainer-Christian Koppitz
- >Dr. Rupert Doehner
- >Florian Schuhbauer

STOCK FUNDAMENTALS

ISIN	DE000A0N4N52
WKN	A0N4N5
Share type	Ordinary
Bloomberg Code	NFN@GY
Reuters Code	NFN.DE
Ticker	NFN
Branch	Telecommunication
Segment	Prime Standard
Last Dividend	EUR 0.00 (for 2021)
No. of shares	16,561,124
Market Cap	EUR 133.15 mn
52 week high	14.10 EUR
52 week low	4.92 EUR
Stock exchanges	Frankfurt Stock Exchange/ Xetra

FINANCIAL CALENDAR

Apr 27, 2023	Presentation Group Annual Report as at 31 December 2022
May 25, 2023	Presentation Financial result as at 31 March 2023
2023-06-30	Annual Shareholder Meeting of NFON AG
Aug 24, 2023	Presentation Half-year report 2023
Nov 23, 2023	Presentation Financial result as at 30 September 2023

ANNUAL FIGURES

	2021	2020	2019	2018	2017
Group key figures (Absolute numbers)					
Revenue	75,893	67,602	57,117	43,028	35,654
Recurring revenue	67,962	59,387	48,060	34,584	27,765
Share of recurring revenue in total revenue	89.6	87.8	84.1	80.4	77.9
Non-recurring revenue	7,931	8,215	9,063	8,444	7,889
Share of non-recurring revenue in total revenue	10.5	12.2	15.9	19.6	22.1
Group key figures (related to seats)					
Blendes ARPU	9.84	9.77	9.64	9.92	10.32
Seats	587,067	524,791	449,711	320,728	253,360
Statement of Profit or Loss					
Revenue	75,893	67,602	57,117	43,028	35,654
Change over previous year	12.3	18.4	32.7	20.7	17.3
Cost of materials	14,453	14,024	13,637	11,083	9,705
Change over previous year	3.1	2.8	23.0	14.2	15.2
Other operating expenses	32,310	23,584	26,773	18,875	13,604
Change over previous year	37.0	(11.9)	41.8	38.7	34.4
EBITDA	2,029	2,322	6,984	(7,783)	(1,028)
Balance sheet					
Non-current assets	41,385	37,924	30,467	1,886	1,283
Current assets	42,122	35,837	46,740	49,385	7,999
Equity	63,231	45,577	47,146	43,633	371
Non-current liabilities	4,877	5,565	3,685	236.0	266
Current liabilities	15,398	22,619	26,374	7,399	8,673
Total	83,507	73,761	77,206	51,268	9,282
Cash flow					
Cash flows from operating activities	(1,756)	1,149	(7,187)	(4,960)	(341)
Cash flows from investing activities	(8,479)	(7,688)	(20,480)	(1,055)	(1,079)
Cash flows from finance activities	14,825	(6,809)	22,606	45,282	(2,162)
Cash and cash equivalents at the beginning of the period	23,034	36,419	41,436	2,176	5,777
Cash and cash equivalents at the end of the period	27,670	23,034	36,419	41,436	2,176
Further information					
Employees (as of 31 December)	466	406	360	245	192

NFON AG

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